

AWARD QUALIFICATION GUIDE

PRESIDENT'S AWARDS — QUALIFICATION OVERVIEW

METHOD A — Standard Progression

You must earn each award level **in order**, and each level requires **additional Unconfirmed Total** *after* receiving the previous award.

PRESIDENT'S MERIT AWARD - 1M Minimum 1 million Unconfirmed Total	PRESIDENT'S COMMITMENT AWARD - 5M Must have achieved the Merit Award (1M) PLUS 4 million additional in Unconfirmed Total Total Required: minimum 5 million
PRESIDENT'S EXCELLENCE AWARD - 10M Must have achieved the Commitment Award (5M) PLUS 5 million additional in Unconfirmed Total Total Required: minimum 10 million	PRESIDENT'S PRESTIGE AWARD - 25M Must have achieved the Excellence Award (10M) PLUS 15 million additional in Unconfirmed Total Total Required: minimum 25 million

METHOD B — 10+ Years REALTOR® Membership

For individuals with **10 cumulative years** of Columbus REALTORS® membership (primary or secondary). The following would apply:

If You Have **NEVER** Received an Award:

Your Unconfirmed Total must **match the minimum award level** you want to achieve:

- Merit → 1M
- Commitment → 5M
- Excellence → 10M
- Prestige → 25M

If You **HAVE** Received an Award and Want to Skip Levels:

Your **last award level achieved + your Unconfirmed Total** must equal the minimum of the award level you want to achieve.

Example: Jumping from **Merit (1M) → Excellence (10M)** You need a minimum **9M** Unconfirmed Total Because: **1M + 9M = 10M**

Prior Award Level: President's

Excess Volume Available:

Unconfirmed Transaction Total Since ±

Unconfirmed Total*:

* = "Unconfirmed Total" only includes transactions reported to MLS since November 1, 2008. Non-MLS transactions (i.e. new builds, FSBOs) would need to be submitted at time of award application. See Rules for verification requirements.