

Broker Scholarship Application



The Columbus REALTORS® Foundation Scholarship program seeks to support and fund the education of current and future Columbus REALTORS® members and identify those committed to raising the bar of industry professionalism, association and community involvement. **Please send all application materials detailed in “Application Requirements” to: scholarship@columbusrealtors.com.**

Application Timeline:

- Application deadline is **Friday March 27th, 2026 at 5pm.**
- Applications will be reviewed by the Foundation Scholarship Committee who will make the selection of applicants that will move on to in person interviews.
- If selected, applicants will be contacted to schedule a mandatory **IN PERSON** 15 minute interview with the full Scholarship Committee on **Thursday April 23rd, 2026**. If applicants cannot attend the interview on this date, we ask that you apply for the next award cycle.
- The Foundation will provide final award status to applicants by email within two weeks after interviews.

Applicant Considerations:

- Scholarship funding is available for those seeking to work in the Central Ohio real estate industry only.
- Incomplete applications will not be considered.
- The Foundation encourages applicants to research **The Ohio Division of Real Estate** requirements to ensure applicant is eligible. (division link)
- Must plan to enroll in stated program within six months OR are already enrolled and will still be in classes when funding is awarded. Unused funds will be returned to the Foundation. **If not enrolling within six months, The Foundation suggests applying for the next scholarship application cycle.**
- If selected, proof of enrollment from the school/program is required. A letter of intent may also be submitted. Any final award amount will be paid on the recipient's behalf **DIRECTLY** to the institution provided. In no case will funds be distributed directly to the recipients. If programming has already been paid by the recipient, reimbursement will be provided by the school/program once scholarship funds have been distributed.
- The Foundation encourages research on the role and structure of Columbus REALTORS®, Ohio REALTORS® and National Association of REALTORS®.
- Content created in whole or part by AI is not permissible.
- Once you are an active Broker, the Foundation encourages Columbus REALTORS® committee/industry involvement.
- Proper pronunciation is REAL-tor.

Application Requirements:

1. **Personal Essay:** Tell us about yourself. Why should the Committee select you for a scholarship, why would it be a sound investment for the Foundation and real estate industry, and why do you want to be a Broker? Two Page Maximum.
2. **Business Plan:** Please use the fillable pdf on page 2 as a sample if needed. Your qualified plan should present well thought-out goals, evidence of financial stability and take into account initial start up costs required to succeed.
3. **Typed responses to the following prompts:(Page 3)**
 - What is your educational background (ie high school, college, other educational programming) and did you complete it? If not, why?
 - What is your current and previous employment history? Please include job title, dates, and any applicable reasons for leaving.
 - Please describe any involvement in Columbus REALTORS® committees, area associations, leadership roles, community organizations, or awards/designations received.
 - Do you intend to become a Principal, Management or Associate Broker and why?
 - Choose **three** words that describe you best **AND** explain in one sentence for each word how each will help you succeed as a Broker.
 - What are the two biggest concerns and/or challenges to the real estate industry in the next 3 years and why?
4. **Two letters of recommendation:** appropriate submissions include non-relatives (supervisor, community leader, colleagues, etc.) and may include current REALTOR® members. Letters to be emailed **DIRECTLY** to Columbus REALTORS® Staff at: scholarship@columbusrealtors.com.

SAMPLE 12-MONTH BUSINESS PLAN

12 Month Business Plan

Business Name:

Vision:

Mission:

Target Market:

Services:

Unique Value Proposition:

Marketing Strategy:

-
-
-
-
-
-

Revenue Streams:

Key Costs:

-
-
-
-
-
-

Key Partners:

12-Month Goals:

Columbus REALTORS® Foundation Scholarship Application:
Written Prompts

Name: _____

Address: _____

Phone/Email: _____ / _____

School or Program Name/Start Date: _____

1. What is your education background (i.e. high school, college, or other education programming) and did you complete it? If not, why?

2. What is your current and previous employment history? Please include job titles, dates, and any applicable reasons for leaving.

3. Please describe any involvement in Columbus REALTORS® committees, area associations, leadership roles, community organizations, or awards/designations received.

4. Do you intend to become a Principal, Management or Associate Broker and why?

5. Choose three words that describe you best AND explain in one sentence for each word how each will help you succeed as a Broker.

6. What are the two biggest concerns and/or challenges to the real estate industry in the next 3 years and why?